

LIGHTBOX DATA SCORECARD FOR THE BIG GAME

Philadelphia

VS

Kansas City

1st Quarter: Market Barometers (3 pts each)

-1%	Environmental Due Diligence Volume (% growth)	5%
\$172M	Top Sales in Each Market	\$175.6M
-6%	Growth in Pricing for CRE listings (% change)	-25%
3	1 st Quarter Scoring	6

2nd Quarter: Appraisal Sound Off (3 pts each)

-1.75%	Appraisal Activity (% change)	1.42%
4.70%	Annual Appraisal Fees (% growth)	15.32%
8.88%	Appraisal Turnaround Time (% change)	0.78%
0	2 nd Quarter Scoring	9
3	Half Time Score	15

3rd Quarter: LightBox Geometry (7 pts each)

569K	Parcels	203K
533K	Building Footprints	201K
84K	Points of Interest	29K
21	3 rd Quarter Scoring	0

4th Quarter: ESG and Env Justice (7 points each)

90%	Percentage of metro's properties that are not in Special Flood Hazard Area (SFHA)	48.5%
23.5 kBTU/SF	Overall Energy Use Intensity Forecast kBTU/SF in 2030	22.5 kBTU/SF
99%	Percentage of metro's population with broadband access	100%
7	4 th Quarter Scoring	14
31	★ Final Score ★	29

- Sources:
- LightBox EDR ScoreKeeper model
 - LightBox Broadband Mapping
 - LightBox Flood Zone Maps
 - LightBox Collateral360®
 - LightBox SmartFabric
 - LightBox RCM®

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